PARTNERING for PROGRESS

ANNUAL REPORT 2017
Meaningful collaborations bring us together to move beyond a dirty fossil fuel-based economy and toward a sustainable, healthy future. The climate change crisis deepens social inequalities and can only be addressed in conjunction with other societal injustices. We are learning to become true partners in building a just and sustainable world. Our success in 2017 was rooted in strong relationships with community groups, local officials, Native American Tribes, social justice organizations, and others. By increasingly centering our support in community-based organizing, non-traditional partnerships, grassroots action, and power-building, we are PARTNERING FOR PROGRESS.
2017 was a very tumultuous year. Donald Trump was sworn in as president and wasted no time undermining environmental protections and reversing the progress we made on addressing the climate crisis. He withdrew the United States from the Paris Climate Accord; signed executive orders to ditch fundamental environmental protections; created a Cabinet of climate deniers, polluters and anti-public land advocates; appointed federal judges who don’t believe individuals have a right to challenge corporate greed; and emboldened racists and misogynists.

Such disturbing attacks on decency and democracy sparked an immense groundswell of action. We joined the Women’s March with our partners and friends. We marched with the People’s Climate Movement. We engaged with asset managers to invest in climate progress. We partnered with Tribal and outdoor recreation leaders to challenge Trump’s decision to shrink our national monuments by millions of acres. We realized that, once again, we must be vigilant. As Sierra Club’s first Executive Director David Brower said about protecting the environment, “In this line of work, all victories are temporary, all defeats permanent.”

We are excited to share six stories of partners who joined with us to help create a world where every person has access to clean water, fresh air, nature outdoors and affordable clean energy. They all believe that truth and justice must prevail. These stories of powerful partnerships uplift our spirits and deepen our resolve.

We are deeply grateful to you and over 3 million other supporters. Humanity and the natural world are at an historic crossroads. Partnering with others who are committed to creating a healthy, clean, and equitable world makes us all more powerful, together!
THE SIERRA CLUB AND ALLIES have made profound structural changes to U.S. electricity production through campaigns rooted in state and local advocacy, grassroots power, and robust partnerships. This success is transforming how energy is generated, saving thousands of lives and positioning our country to lead on solving the climate crisis—regardless of who is in the White House.

After President Trump announced he would withdraw the United States from the Paris Climate Agreement, the Sierra Club leveraged its relationships with state and local officials nationwide to secure #WeAreStillIn commitments and continue progress toward the Paris goals.

Since 2010, working with partners, we have retired more than half of all U.S. coal-fired power plants. New analysis shows that between 60 and 100 percent of the carbon reductions needed to hit the country’s Paris pledge can be achieved by replacing coal with clean energy.

Due to our success in reducing emissions from the electric sector, transportation is now the largest source of U.S. greenhouse gas emissions and advancing clean transportation for all is a priority. In addition to working in coalition to secure electric vehicle infrastructure around the country, the Sierra Club celebrated alongside our partners when the Los Angeles County Metropolitan Transportation Agency established a new goal to convert its entire bus fleet to electric buses powered by 100 percent renewable energy.

Seed funded three years ago by the Sierra Club Foundation’s Forward Fund, the Ready for 100 Campaign is now active in more than 100 communities. The campaign provides an “open-source” opportunity for local action to advance bipartisan clean energy solutions for all. More than 50 cities have committed to transitioning to clean energy since early 2016.

We cannot solve the climate crisis alone. As evidenced by the launch of Europe Beyond Coal, strong partnerships are often at the heart of major clean energy wins with the biggest benefits being ecological sustainability, public health, and shared prosperity for all.

More than 1,200 U.S. mayors, governors, college and university leaders, businesses, and investors countered President Trump’s irresponsible decision to withdraw from the Paris climate accord, declaring, “We are still in.” The Sierra Club’s local clean energy progress was bolstered by this overwhelming resistance to the administration’s anti-climate agenda, with #WeAreStillIn reinforcing the Paris agreement in the absence of federal leadership.

In 2017 alone, more than 30 cities committed to transition to renewable energy as a result of Ready for 100 Campaign efforts. After the People’s Climate March and leading up to the U.S. Conference of Mayors, we launched Mayors for 100% Clean Energy, recruiting 150 mayors from both sides of the aisle to lead ambitious national progress by endorsing a vision of 100 percent clean energy.
2017 highlights

MORE COAL PLANTS BEING RETIRED

Despite the empty promises of the Trump administration to “bring back coal,” we continued to make big strides toward moving the United States beyond coal in 2017, with 22 plants retired or committed to retire, even after Trump took office. Since 2010, our work with partners has enabled the retirement of half of the country’s coal-fired power plants, at the rate of 1 every 14 days.

EUROPE: COAL FREE BY 2030

After several years of collaboration with the Beyond Coal and International Climate campaigns, 37 European Union allies across 28 countries launched the Europe Beyond Coal Campaign. The initiative is modeled after the Sierra Club’s campaign in the United States as we continue to make progress toward Paris Climate Agreement goals.

The Greenlining Institute ensures clean transportation, such as electric vehicles, are accessible to communities of color. The organization advocates for low-income EV incentives and charging at the state level, as well as electric mobility programs. The Sierra Club has partnered with the Greenlining Institute to establish EV charging station programs in the state of California by working with major utilities and others to electrify the transportation sector.

“I appreciate the Sierra Club’s proactive coalition building—to align our partners and build in our equity priorities—so that (even for a small organization like us) our perspective is represented. It speaks volumes to the organization’s leadership and advocacy work.”

Joel Espino
Environmental Equity Legal Counsel, Greenlining Institute

“The decisions we make as a community today impact whether our kids need to carry inhalers in their lunchboxes or wear masks on the playground. By partnering with the Sierra Club, I have been able to showcase how other cities can find a path forward to 100% renewable energy, so that together we can pick up where our national leaders have dropped the ball.”

Mayor Jackie Biskupski
Salt Lake City, Utah

Within months of taking office, Mayor Biskupski announced Salt Lake City’s intent to transition to 100% renewable energy by 2032. This decision arose from a desire to take meaningful action to help clear the city’s air, which is frequently rated as unhealthy due to winter and summer inversions. Mayor Biskupski was able to negotiate an unprecedented agreement with the city’s energy provider, which acknowledged Salt Lake City’s goal, and set a clear timeframe for progress. The mayor has also focused her national efforts on the issue of climate change and was proud to be selected the co-chair of Sierra Club’s Mayors for 100% Clean Energy.

PARTNERING WITH

COMMUNITIES OF COLOR

PARTNERING WITH

MAYORS FOR 100% CLEAN ENERGY
IN THE FIRST YEAR OF

Donald Trump’s presidency, we saw an unprecedented assault on the environment and frontline communities, but the Sierra Club and its partners, with support from the Sierra Club Foundation, responded with creative strategies and unshakable resolve.

Working in coalition with local groups and communities, the Sierra Club ramped up efforts to stop dirty fuel projects across the country. Despite the Trump administration’s approval of the Keystone XL pipeline, 2017 marked another year during which the pipeline wasn’t completed. The Sierra Club took on this fight, and opposed many other proposed pipelines, with the full force of expert lawyers, organizers, and communications staff. Efforts to preserve public health safeguards, including Obama-era methane regulations, despite Trump administration pushback, continued. We celebrated a milestone victory when local organizing with community partners in Washington State ultimately led to the rejection of the largest proposed oil export terminal in the United States.

The Sierra Club’s staff and volunteers also led a powerful coalition to protect public lands and wildlife in 2017. We turned out thousands of people across the country to speak on behalf of protecting national monuments that are slated by Trump’s administration to be shrunk by millions of acres in size and opened up to mining and oil and gas development. We opposed any reductions to national monuments, most notably Bears Ears and Grand Staircase-Escalante in Utah, organizing 32,000 comments, high-profile rallies, and a day of action in partnership with Tribes, veterans, and outdoor businesses. Ultimately, the cuts were announced by Trump right after an annual Bears Ears Summer Gathering convened five Tribes supportive of the monument—the Hopi Tribe, Navajo Nation, Ute Indian Tribe, Ute Mountain Ute, and Zuni Pueblo.

We also continued to connect people of all backgrounds to the outdoors, leading outings for 250,000 people—including 14,000 veterans and 8,000 youth—in 2017 and advocating for equitable access to nature for all.

KEYSTONE XL PIPELINE UPDATE

Through litigation and grassroots organizing, we secured rejection of TransCanada’s preferred route for the Keystone XL pipeline through Nebraska, a major setback for the project. The Sierra Club also took the Trump administration to court over its approval of the pipeline, and our case is continuing to move forward in spite of attempts by the administration and TransCanada to have it thrown out.

BEYOND DIRTY FUels

In spite of setbacks, the Beyond Dirty Fuels team scored important victories in 2017. Allying with community leaders, we laid the groundwork for rejection of the Tesoro Savage oil train terminal in Washington state, the largest proposed terminal in North America.
Marvin Winstead, a small crop farmer in rural North Carolina, received a notice by mail on May 21, 2014, of plans to build the Atlantic Coast Pipeline through the middle of his property. His farm is his livelihood, and he knew that no amount of remediation would salvage his land once it was torn up. He is one of thousands of landowners affected by this pipeline. As a landowner, he sees a clear abuse of eminent domain, given that Duke Energy and Dominion Energy are private utility companies making an economic gain with this seizure of private property. He has been an activist with the Sierra Club since, working with our allies to fight the pipeline construction.

“I stepped out of my comfort zone a long time ago when this pipeline came along. The first phone call I made was to the Sierra Club, and we’ve been able to push the construction two years behind schedule so far.”
Marvin Winstead
Rural farmer and landowner
(Nash County, North Carolina)

The Sierra Club’s legal team defeated attempts in 2017 to delay new rules that would limit methane pollution, a potent contributor to climate change. Our diverse and powerful coalition of grassroots activists, labor partners, hunters and anglers, Tribal leaders, faith leaders, and business owners continue to resist ongoing Trump administration attempts to rollback critical methane safeguards.

250,000 PEOPLE ON OUTINGS

In 2017, we led 250,000 people on outings including 14,000 veterans and 8,000 youth, connecting Americans of all backgrounds to the outdoors.

PARTNERING WITH LOCAL rural LANDOWNERS

Marvin Winstead, a small crop farmer in rural North Carolina, received a notice by mail on May 21, 2014, of plans to build the Atlantic Coast Pipeline through the middle of his property. His farm is his livelihood, and he knew that no amount of remediation would salvage his land once it was torn up. He is one of thousands of landowners affected by this pipeline. As a landowner, he sees a clear abuse of eminent domain, given that Duke Energy and Dominion Energy are private utility companies making an economic gain with this seizure of private property. He has been an activist with the Sierra Club since, working with our allies to fight the pipeline construction.

PARTNERING WITH TRIBAL rights SUPPORTERS

Utah Diné Bikéyah, a non-profit organization supporting the Tribal efforts to protect Bears Ears National Monument, is one of the plaintiffs joining Patagonia to sue the Trump Administration for overreach of authority in revoking the Bears Ears National Monument. Their Tribal-led conservation efforts include education programs to revitalize the Indigenous food heritage and reconnect Tribal communities adjacent to the Bears Ears National Monument back to the sacred ecology of the land and foster healing—making a direct connection between human health and landscape health. However, Tribal and federal lands, like Bears Ears National Monument are regularly targeted by mining companies and polluters, which erodes community health by causing environmental degradation of the land it relies on for subsistence. The Sierra Club has been standing with Utah Diné Bikéyah to help build broad public support for protecting Bears Ears National Monument, including designing campaign and litigation plans, supporting high-profile rallies and events, and educating decision-makers to protect and defend this sacred place.

“Sierra Club has been a valuable ally in helping us mobilize support for protecting our ancestral land, and has made it a priority to honor and elevate our Tribes to the front of the movement.”
Cynthia Wilson
Traditional Foods Program Director,
Utah Diné Bikéyah
SINCE THE ELECTION OF Donald Trump, concerned people across the country have joined the environmental and broader social justice movement, growing the Sierra Club’s base of members and supporters to more than 3 million for the first time ever. Leveraging this powerful base, the Sierra Club’s work in 2017 built a more powerful, inclusive movement with the strength and agility to counter the Trump administration’s regressive rhetoric and policies. We are connecting environmentalism with the broader struggle for justice and equity in all the work we support. No longer can our work stand alone—we must join together and speak out against racism, xenophobia, sexism, bigotry, and hate.

In the first 100 days of Trump’s presidency, the Sierra Club helped organize and promote resistance marches, events, and actions. In just the first 100 hours, 150 actions—vigils and press conferences—took place in 38 states. We contributed resources to support the Women’s March, the Immigration Rally, and many other movement-building events. To mark the end of the first 100 days, the People’s Climate March mobilized hundreds of thousands of protesters nationwide to demand climate action, gaining international attention. The march’s impact was enhanced by a focus on the arts, speakers from frontline communities, and local stories of resistance and hope.

Many successes in 2017 were the result of thoughtful, meaningful partnerships with Tribal nations. The Sierra Club listened first, prioritized community needs, and supported Tribal-led efforts as requested. Respect and mutuality strengthened relationships with the Lummi Nation and the Moapa Band of Paiutes, leading to clean energy victories, such as preventing the Cherry Point coal export terminal and replacing the Reid Gardner coal plant with utility-scale solar.

200,000 MARCHED IN DC

200,000 people joined the People’s Climate March in D.C. and thousands more marched in nearly 400 sister events across the world, bringing global attention to climate impacts on frontline communities and the need for quick and decisive action.

WOMEN’S MARCH

Twenty-five Sierra Club chapters recruited more than 3,000 participants for women’s marches around the country, marking Trump’s first day in office with an undeniable show of solidarity and resistance.

CHARLOTTESVILLE RALLY

After the horrific racial violence in Charlottesville, Virginia, the Sierra Club joined with local leaders in Owensboro, Kentucky, at a solidarity rally lifting up shared values of inclusivity, and justice, and condemning white supremacist hate.
Scott Nicol has been involved in Sierra Club’s Borderlands Campaign since its inception in 2008 when border walls were getting built in large numbers right in his community. Walls and barriers have already been constructed across more than 650 miles of the U.S.-Mexico border. These barriers block wildlife migration, cause flooding, and damage pristine wild lands, including wildlife refuges, wilderness areas, and national forests. The Sierra Club advocates for real solutions, such as comprehensive immigration reform with a path to citizenship. Scott is one of our most active volunteers, playing a large part in coalition building, organizing, educating the community, and bringing national attention to the issue.

“Through our work, we’ve been able to push back expansion of environmental waivers for borderwall construction over the years. We hope to continue to increase awareness on how environmentally destructive they are and lower national support for them.”
Scott Nicol
Co-chair and volunteer
Sierra Club Borderlands Campaign

TRIBAL LEADERSHIP

The Sierra Club partnered with the native Gwich’in people of Alaska to protect the Arctic Wildlife Refuge against exploitative industry interests. Local leaders gathered thousands of public comments, landed wide-reaching media stories, and met with decision-makers to stop any plans to drill in this pristine wildlife haven.

INDIGENOUS RIGHTS

Although the Dakota Access Pipeline was ultimately built, the Tribal-led movement it sparked has taken hold across the country, with Indigenous rights at the forefront of the resistance against many illegal and unethical land grabs by extractive industries.

IMMIGRANT RIGHTS

The Sierra Club took a strong stand in support of immigrant rights in 2017, supporting rallies and using its far-reaching communications to highlight the devastating environmental and human impacts of Trump’s proposed border wall.

2017 highlights

IMMIGRANT RIGHTS

More than 160 DIVERSE ORGANIZATIONS

Partnering With

Scott Nicol has been involved in Sierra Club’s Borderlands Campaign since its inception in 2008 when border walls were getting built in large numbers right in his community. Walls and barriers have already been constructed across more than 650 miles of the U.S.-Mexico border. These barriers block wildlife migration, cause flooding, and damage pristine wild lands, including wildlife refuges, wilderness areas, and national forests. The Sierra Club advocates for real solutions, such as comprehensive immigration reform with a path to citizenship. Scott is one of our most active volunteers, playing a large part in coalition building, organizing, educating the community, and bringing national attention to the issue.

Partnering With

IMMIGRANT RIGHTS LEADERS

Center for Community Change (CCC) elevates voices of low-income people, particularly communities of color, to improve their communities and help shape the policies that affect their lives. CCC believes that those most affected by economic and social injustices are best equipped to identify what change is necessary and to make it happen. After the 2016 election, CCC has worked to broaden the tent of allies working on immigration justice issues with new organizations, including social justice allies that focus on other issues. This has transformed public engagement on the immigration reform landscape. The Sierra Club’s partnership this past year has helped with organizing, like driving thousands to attend rallies, and lent valuable resources in support of CCC efforts—most recently working on behalf of immigrant youth after their DACA status was eliminated.

“It matters deeply when an organization like the Sierra Club extends itself to our issue in significant ways. It is an example of cross-movement collaboration at its best, and it has made all the difference in the world.”
Kica Matos
Director of Immigrants Rights & Racial Justice, Center for Community Change

“It matters deeply when an organization like the Sierra Club extends itself to our issue in significant ways. It is an example of cross-movement collaboration at its best, and it has made all the difference in the world.”
Kica Matos
Director of Immigrants Rights & Racial Justice, Center for Community Change
AT THE SIERRA CLUB FOUNDATION, we believe our fiduciary duty includes a responsibility to manage assets in a manner that advances our mission and values. In 2010, the board of directors began shifting our investments to better meet environmental, social, and governance standards. We divested from fossil fuels investments, moved to a bank that is fossil fuel-free, and are increasingly investing in climate solutions.

We were one of the initial signers of the Divest-Invest Philanthropy Initiative in 2014. In 2016, the signatories of Divest-Invest Philanthropy received the 2016 Nelson Mandela-Graça Machel Innovation Award for Brave Philanthropy from CIVICUS for our path-breaking commitment to divest from fossil fuels and invest in climate solutions.

Recognizing that this progress is not enough, the Foundation is increasing its impact investing portfolio, defined by the Global Impact Investment Network as “investments made into companies, organizations, and funds with the intention to generate social and environmental impact alongside a financial return.” In 2017, the board of directors unanimously agreed that the Foundation should continue to better align its investment portfolios with its mission, and engage in strategic impact investing.

We seek investments that empower people and their communities with the resources, knowledge, and technologies needed to implement and scale clean energy and energy efficiency solutions. We are particularly interested in opportunities that benefit communities on the frontline of fossil fuel pollution and/or that align strongly with the Sierra Club’s community-oriented programs. We are excited to use our investments to increase equitable access to affordable clean energy, advance just economic transitions, ensure access to clean air and water, protect natural resources, and improve resiliency and adaptation to climate change.

“WE ARE PROACTIVELY SEEKING OPPORTUNITIES to accelerate the efforts of all communities to develop affordable renewable energy and to implement other strategies in the face of climate change by providing capital via impact investments in addition to our traditional grantmaking.”

Gail Greenwald
Chair, Sierra Club Foundation Investment Committee
ANNUAL REPORT 2017
SIERRA CLUB FOUNDATION

OUR METHODS
We partner with individual and institutional donors to align financial resources with strategic, measurable outcomes; provide flexible funding for innovation; build capacity in the environmental movement; and create partnerships with a broad spectrum of allied organizations around shared values and goals. As the fiscal sponsor of the charitable programs of the Sierra Club, we provide resources to it and sponsor of the charitable programs of the Sierra Club, we provide resources to it and promote its financial health.

IN 2017 WE MADE GRANTS TOTALING: $63,187,253

OUR PROGRAMS

BEYOND COAL CAMPAIGN
Preventing construction of new coal-fired power plants; protecting existing plants; promoting clean energy and efficiency.
$19,388,177

CLEAN ENERGY SOLUTIONS
Scaling clean, renewable energy solutions in the power and transportation sectors; providing education and outreach; supporting local, state, and federal policies for clean energy.
$13,099,675

OUR WILD AMERICA
Conserving wilderness areas; protecting wild places; supporting local, state, and federal policies for conservation.
$9,163,794

SIERRA CLUB OUTDOORS
Reaching across economic and social lines; including military and youth; to explore, enjoy, and protect the natural world.
$19,644,537

CHAPTERS AND GROUP EDUCATION PROGRAM
Supporting Sierra Club Chapters and Groups working at the local, state, and regional levels to educate the public about issues relating to protection of the natural and human environment.
$5,507,919

NATIONAL EDUCATION PROGRAM
Educating the public about issues relating to protection of the natural and human environment.
$1,238,452

SIERRA STUDENT COALITION
Building student capacity to lead community-based campaigns that develop the next generation of environmental leaders.
$340,232

ENVIRONMENTAL JUSTICE AND COMMUNITY PARTNERSHIPS: LABOR PROGRAM
Ensuring communities of color and low-income communities have a voice in decisions that affect their environment.
$624,265

ENVIRONMENTAL LAW PROGRAM
Providing legal strategy for Sierra Club’s priority campaigns as well as state-level chapters.
$1,300,704

GENDER, EQUITY, AND ENVIRONMENT PROGRAM
Protecting the environment and preserving natural resources for future generations by advancing reproductive health and sustainable development initiatives.
$563,255

INTERNATIONAL CLIMATE AND ENERGY PROGRAM
Empowering grassroots activists, and organizations in other nations by transferring knowledge and expertise related to coal, reforming international financial institution funding to support clean energy development.
$644,395

TRADE PROGRAM
Creating public support for trade and investment rules that protect the environment; demonstrating how existing trade rules undermine governments’ ability to protect the environment and combat climate change.
$443,858

DEMOCRACY PROGRAM
Advocating for an equitable and participatory democracy system in the United States to ensure that public policy addresses the linkages between climate change and public health, and social, economic, and environmental justice.
$225,264

SIERRA MAGAZINE
Supporting the charitable content of Sierra Magazine.
$1,415,539

OTHER PROGRAMS
Supporting a variety of environmental initiatives not otherwise included in categories listed here.
$1,490,166

GRANTS TO NON-SIERRA CLUB ORGANIZATIONS: DOMESTIC
Supporting partner organizations working to advance clean energy solutions, including community participation in policy development, supporting outdoor trails projects with a focus on connecting people with nature, particularly in urban areas.
$726,500

GRANTS TO NON-SIERRA CLUB ORGANIZATIONS: INTERNATIONAL
Supporting partner organizations in other countries that combat coal pollution and climate change; supporting efforts to protect wild tiger habitat; and facing against fossil fuel infrastructure development.
$296,560

TOTALING: $63,187,253

IN 2017 WE MADE GRANTS PAID:

EDUCATION PROGRAM
SIERRA CLUB OUTDOORS
$1,964,537

SIERRA STUDENT COALITION
$1,507,104

ENVIRONMENTAL JUSTICE AND COMMUNITY PARTNERSHIPS: LABOR PROGRAM
$360,232

ENVIRONMENTAL LAW PROGRAM
$624,265

GENDER, EQUITY, AND ENVIRONMENT PROGRAM
$563,255

INTERNATIONAL CLIMATE AND ENERGY PROGRAM
$644,395

TRADE PROGRAM
$443,858

DEMOCRACY PROGRAM
$225,264

SIERRA MAGAZINE
$1,415,539

OTHER PROGRAMS
$1,490,166

GRANTS TO NON-SIERRA CLUB ORGANIZATIONS: DOMESTIC
$726,500

GRANTS TO NON-SIERRA CLUB ORGANIZATIONS: INTERNATIONAL
$296,560

TOTAL GRANTS PAID: $5,490,166
### SIERRA CLUB FOUNDATION STATEMENT OF FINANCIAL POSITION

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<tbody>
<tr>
<td><strong>Assets</strong></td>
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<td>Cash and cash equivalents</td>
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<td>Money market securities</td>
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<td>Contributions receivable, pledges and bequests, net</td>
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<td>Contributions receivable, other</td>
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<td>Contributions receivable, charitable trusts, net</td>
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<td><strong>Total Assets</strong></td>
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<td>$143,985,321</td>
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<td><strong>Liabilities</strong></td>
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<td>Accounts payable</td>
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<td>Grants payable</td>
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<td>Liabilities under split-interest agreements</td>
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<td><strong>Total Liabilities</strong></td>
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<td><strong>Net Assets</strong></td>
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<td>Total unrestricted</td>
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<td>Permanently restricted</td>
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<td><strong>Total Net Assets</strong></td>
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<td><strong>Total Liabilities &amp; Net Assets</strong></td>
<td>$158,248,704</td>
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To view the complete audited financial statements, please visit www.sierracolc.org/financials or contact us directly.

In 2017, we proudly earned our eighth consecutive four-star rating from nonprofit Charity Navigator, as well as an "A" from CharityWatch.

### SIERRA CLUB FOUNDATION STATEMENT OF ACTIVITIES

<table>
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<tr>
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<tr>
<td><strong>Revenues, Gains &amp; Other Support</strong></td>
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<td>Contributions</td>
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<td>Contributions related to split-interest agreements</td>
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<td>Bequests</td>
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<td>566,753</td>
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<td>Other income</td>
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<td><strong>Total Revenues, Gains &amp; Other Support</strong></td>
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<td><strong>Expenses</strong></td>
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<td>Program services</td>
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<td>Support services:</td>
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<td>Administrative</td>
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<td>Net assets, beginning of year</td>
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</tr>
<tr>
<td><strong>Net Assets, End of Year</strong></td>
<td>$135,379,336</td>
<td>$125,286,788</td>
</tr>
</tbody>
</table>

### SIERRA CLUB FOUNDATION SUMMARY OF EXPENSES 2017

- **87%** Programs, Grants, & Services
- **2%** Administrative
- **11%** Fundraising
An independent, volunteer board of directors, supported by professional staff, governs the Sierra Club Foundation. The board primarily focuses on enhancing the overall performance of the Foundation and supporting the charitable and educational work of the Sierra Club and other grantees. We are grateful to collaborate with such an experienced team of leaders whose innovation, philanthropy, and advocacy guide and advance our strategic objectives.

Steven Berkenfeld – Chair
Managing Director in the Investment Banking Division, Barclays (Long Island, NY)

Allison Chin – Vice Chair
Environmental activist and cancer biologist (Lewistown, VA)

Flavio de la Fuente – Treasurer
Investments Analyst at Employees Retirement System of Texas (Austin, TX)

Gail Greenwald – Officer at Large
Investor, advisor and Director at Launchpad Venture Group and partner in the Clean Energy Venture Group (Cambridge, MA)

Shirley Weese Young – Vice Chair
Graphic designer, Founder and Partner, Two Green Giants (Sturgeon Bay, WI)

Bill Weihl – Secretary
Director of Sustainability at Facebook, and previously Green Energy Czar at Google (Cambridge, MA)

Geeta Aiyer
Founder and President of Boston Common Asset Management; Founder of East India Spice; Founder of Direct Action for Women Now (DAWN) (Boston, MA)

Darren Aronofsky
Academy Award-nominated filmmaker and environmental activist (Brooklyn, NY)

Donnel Baird
Founder of BlocPower; community organizer, voter contact director for Obama for America; worked on a Change to Win/LIUNA campaign (New York City, NY)

Loren Blackford
Clean energy investor, activist, writer, and advocate; member of the Ceres President’s Council; Ralph’s Niblets, NNEDC’s EO, Voices for Progress, Patriotic Millionaires, and Commonsense Philanthropy; Sierra Club President (New York City, NY)

Myke Bybee
Project Director at the Resources Legacy Fund and previously Program Officer at the Wyss Foundation (Washington, DC)

Lawrence (Larry) W. Keshan
Arbitrator, Former Global General Counsel, PricewaterhouseCoopers (Berkeley, CA)

Robert McKinney – Director Emeritus
Retired Naval Officer, CEO, and Founder of IFS Inc.; State Chairman of three presidential campaigns, Dean of Indiana University, Federal Home Loan Bank Board, and Federal National Mortgage Association (Indianapolis, IN)

Marni McKinney
Chairman, Indiana Community Bank Board for Marshall & Isley Bank; President; McKinney Family Foundation (Indianapolis, IN)

Mike Richter
President, BrightCore Energy; Founder and Managing Partner, Healthy Planet Partners; Former professional hockey player, NHL (New York, NY)

(C) Timothy (Tim) Ryan – Director Emeritus
Retired investment manager (Beverly, MA)

Joseph Sanberg
Co-Founder and Chair of the Board of Advisors for Aspiration.com, founding investor in Blue Apron; Chair of CafEdCA (Los Angeles, CA)

Joel Sanders
Retired Partner, Gibson, Dunn & Crutcher LLP; lecturer at the University of California at Berkeley School of Law (Oakland, CA)

Marc Weiss
Independent filmmaker, journalist, and organizer; Creator and Executive Producer of PBS documentary series POVs; Executive Producer of A Fierce Green Fire (New York, NY)

The Sierra Club Foundation is supported by a talented staff with an impressive breadth of professional backgrounds. Their outstanding programmatic, financial, and administrative management expertise are the pillars of the organization’s efficiency and effectiveness. We appreciate their exceptional commitment to upholding the Foundation’s mission to educate and empower people to protect and improve the natural and human environment.

Dan Cao
Executive Director

Henry John
Grants and Compliance Director

Tran Cao
Grants and Compliance Manager

Eric Lombardo
Administrative Coordinator (Beginning November 2017)

Christina Moreau
Finance Coordinator (Administrative Assistant until November 2017)

Agana Moreno
Senior Accountant

Jaslene Palmer
Director of Administration and Board Relations

Glory Quick
Chief Financial Officer

Naomi Reed
Bookkeeper
THE FOUNDATION
for A HEALTHY PLANET

OUR GOALS

SOLVE the climate crisis primarily through a successful transition to a resource-efficient, clean energy economy that better serves people and nature.

SECURE protections for public lands and waters, promote healthy ecosystems and communities, and fight for clean air and water.

EXPAND opportunities for more people to explore, enjoy, and protect the planet by supporting programs and policies that reach across economic, cultural, and community lines to get people outdoors.

BUILD a diverse, inclusive environmental movement that reflects and represents today’s American public and prioritizes important connections between environmental health and social justice.

THANKS TO OUR DONORS

We would like to extend a heartfelt thank you to our generous individual, corporate, and foundation donors, along with our Rachel Carson Society donors who continue to remember Sierra Club Foundation in their estate plans. Your support builds upon our momentum to accelerate environmental solutions that are just, equitable, and inclusive. Thank you for joining with us and making a difference together.

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